



### **Curriculum Vitae of Charles Andrew Tang (Tang Kai Chien)**

Chairman of the Brazil China Chamber of Commerce & Industry

President of The Brazilian Association of Waste to Energy

President of the Paraguay China Chamber of Commerce & Industry

Birthdate: 1946 Citizenship: Brazil

Education: 1968 BS Cornell University

1982 Completed Doctorate Course Univesite Renne Descartes, Paris V Sorbonne

1985 Completed Law School Estacio de Sa University, Brazil

#### **Honorary Titles**

2000 – Appointed Director of the Federation of International Chambers at the Brazilian National Confederation of Commerce

2001 – Appointed Economic Advisor to the Government of Jilin City

2004 – Member of the International Advisory Council. Government of Wuhan

2005 - Councilor of Foreign Trade Council of the Federation of Commerce of São Paulo

2010 - Honorary President of the Beijing International Chamber of Commerce.

2010 - Jiangxi Provincial Friendship Association with Foreign Countries

2010 - Adviser to the Nanning CCPIT - Council for the Promotion of International Trade

2011 – Appointed Economic Advisor of the Government of Huainan, Anhui

2022 – Appointed member of the Board of CODIN Industrial Development Company of the Government of the State of Rio de Janeiro

## Media Acknoeledgements

Mr. Tang's biography was twice written up in publications prepared by XINHUA, the official news agency of China. The first publication, "History of Famous Overseas Chinese in the World," was printed in 1994, and the second, "World Overseas Chinese - Presentation of Business Leaders," in 1997. A third publication by Xinhua, "Chinese Enterprisers in the World" should carry Mr. Tang's story in English. In December 2011, China Daily.com published a lengthy introduction of Mr. Tang.

## Professional Achievements

1968 – Was hired in New York by the President of of Wall Street Deltec Banking, that controlled the "Banco de Investimentos do Brasil" in São Paulo, Brazil.

1970 - Hired by the Bank of Boston to develop and introduce leasing as a financial instrument into the Brazilian economy.

1971 - Created the first Brazilian leasing company for the Bank of Boston.

1973 – Established Leasecapital S.A. in an equal joint venture with th State National Bank of Maryland.

1972 – 1974 – Invited by Minister Mario Henrique Simonsen , Mr. Joseph Safra, and other bankers, established the first ten leasing companies for ten major Brazilian and International Banks in Brazil

1974 – Established the first leasing company in Spain in a partnership with Baco del Descuento in Madrid, Spain.

1975 – Assisted Shipping magnate Mr. C. Y. Tung with chartering of three ULCCs to Petrobras - the Brazilian National Petroleum Company

1981 – Marpetrol S.A.- a petroleum services shipping company was formed In an equal joint venture with Zapata of Houston Texas which was founded by former President of the United States, George H W Bush. Zapata sold its interests to V Ships of Monte Carlo.

1985 – Sold Leasecapital S. A. to Edmond Safra of the Republic Bank of New York.

1986 – At the personal request of Vice Prime Minister Wu Xueqian of China, formed the Brazil China Chamber of Commerce & Industry

2020 – Formed Recursos Minerais do Brasil Ltda. a mineral resource holding company.

In attracting investments into China, Mr. Tang advised the Brazilian aircraft manufacturer, EMBRAER, to start their assembly factory in China, in a joint venture in Harbin with AVIC II. He also organized the visit to China by the Chairman of Banco Itaú in 2004 that resulted in the opening of their bank representative office in Shanghai. He introduced JAC Motors to Brazil, registered Sino Steel in Brazil and helped start ZTE's first office in São Paulo.

Mr. Tang advised a Brazilian industry that will establish a US\$ 400 million auto engine component factory in China and a medium-large Brazilian bank on a US\$ 1 billion debt issue in Hong Kong.

Helping Chinese companies in Brazil, Mr. Tang registered Sinosteel in Brazil and helped start the ZTE Telecommunications first office in Brazil during 2000. In 2009 he helped Jianhua Automobile of Hefei to enter into the Brazilian market where JAC Motors exports almost 10% of their car production. In 2012, Mr. Tang spoke to the Chairman of SINOPEC, about a request made to Mr. Tang by the Brazilian Minister of Mines and Energy, a founder of the Brazil China Chamber, to bring a Chinese company to build several refineries in Brazil and he is also advising the largest Reinsurance company in China to form a joint venture in Brazil.

SAIC has talked to Mr. Tang on several occasions about the Brazilian auto market. In 2011, Beiqi Futian, Foton sent 3 managers to spend 2 months in CCIBC's São Paulo offices to do the survey for their Brazilian market strategy. The Chairman of BYD asked Mr. Tang to assist their entry into Brazilian market in 2012. China Construction Bank, Bank of Communications of China, China Reinsurance, China Telecom, Beijing Automobile Group, among others, are being advised by Mr. Tang concerning their plans for Brazil.

Major Brazilian, European and American companies such as, Votorantim, Odebrecht, Johnson & Johnson, Holcim, Spring Global - Coteminas, Camargo Correa Group, Sino Steel, BYD, JAC, Beijing Automotive Group, China Reinsurance, among others, have turned to Mr. Tang for his assistance in doing major business with China, and with Brazil, for trading, joint ventures, acquisitions and investments.

Mr. Tang has conducted "Strategic Brain Storming" sessions and Conferences on Chinese market opportunities for companies like Alcoa, Phillips, Samarco Mining, Braskem Petrochemicals, and Schulz, among others.

## Media Engagements

Mr. Tang is active in the media of both countries. In China, he is a regular article contributor to Peoples Daily's International Finance News and has also been published by "China Daily". The publication by Wuhan International Advisory Board includes an article by its members at every meeting.

In Brazil Mr. Tang regularly contributes with articles on China's and Brazil's economic development and commercial relations for Brazil's largest newspaper, the "Folha de Sao Paulo." Other prestigious newspapers, the "Estado de Sao Paulo," "O Globo", and monthly economic magazines such as the "Integração Economica," "Digesto Econômico", and the "Economias em Transformação," a newspaper of the Institute for Advanced Studies of the University of São Paulo, have also published articles written by Mr. Tang.

He is frequently interviewed by Brazilian newspapers, television, radio and magazines as well as international media such as USA Today, The New York Times, The Financial Times, The Economist, Business Week, Newsweek, Le Figaro, BBC World TV, China's Oriental Times, Japan's Jiji press and Shibom TV, among others.

## Research Center Affiliations

Was a Senior Fellow at CCG – Center for China and Globalization,

Was Member of the World Policy Institute in New York

Member of the Fernand Braudel Institute of World Economics in São Paulo, Brazil.

Mr. Tang joined YPO – the Young President's Organization at the age of 25 and transferred, upon reaching YPO's age limit, to WPO – the World President's Organization.

## Sports

In the world of sports, Mr. Tang was President of the Polo Federation of Rio de Janeiro as well as being a member of the British and the U. S. Polo Associations.

Mr. Tang played polo continuously in England, USA and in Brazil since he was 19. His team often played against the polo team of HRH CHARLES, then the Prince of Wales